



# LATE REPORT

Personnel Committee						
	Tuesday, 15 September 2015					

The following report was received too late to be included on the main agenda for this meeting and was marked 'to follow'. It is now enclosed, as follows:

Agenda Item Number	Page	Title
5	1 - 17	REVIEW OF THE CHIEF EXECUTIVE POST

# Personnel Committee

## **Review of the Chief Executive Post**

# 15 September 2015

# **Report of the Chief Executive**

#### **PURPOSE OF REPORT**

To allow the Committee to consider the potential options and associate key issues associate with the replacement of the Chief Executive due to his planned retirement in June 2016.

This report is public

#### **Recommendations**

- 1 That the Personnel Committee consider the implications in the report which relate to:
  - Replacing the Chief Executive
  - Sharing a Chief Executive
  - Operating without a Chief Executive

#### 1.0 Background

- 1.1 On 1 September 2015 Cabinet considered a referral of the Call-In of the Reorganisation of the Office of the Chief Executive report (Cabinet Minute 17). In relation to this matter, the Cabinet resolved to ask the Chief Executive to make a public report to Personnel Committee on the legal and financial implications of:
  - Replacing the Chief Executive
  - Sharing a Chief Executive (as is done by 80 local authorities)
  - Operating without a Chief Executive and making alternative arrangements for the Head of the Paid Service.

Accordingly, this report is presented to the Committee.

#### 2.0 Introduction

- 2.1 The catalyst for the consideration of the various options set out above is the Chief Executive's stated position that he intends to retire on 30 June 2016. For ease of reporting on each option the relevant information is set out item by item.
- 2.2 In December 2014, the Personnel Committee considered a report within which various options for a way forward following the retirement of the current Chief Executive were

considered. This information has been updated and where appropriate augmented to meet the reporting requirements set out in the Cabinet Resolution (Cabinet Minute 17).

#### 3.0 The role of the Chief Executive

- 3.1 The Society of Local Authority Chief Executives (SOLACE) proposes that "the role of the Chief Executive is situated within the political and organisational context that surrounds it and it is essential to understand that context in reaching an understanding of their proper role and responsibilities...." A key function of the Chief Executive is to lead the workforce within a defined structure and as Head of the Paid Service to ensure the right resources are in place to deliver the Council priorities.
- 3.2 One of the main challenges that a Chief Executive is faced with within a modern Local Government Organisation is the increased emphasis on performance management, organisational change and development. Additionally, changes in political leadership and the increasing number of partnerships and multi-dimensional service delivery models call for the leadership of the organisation through complex changes in service delivery and working methods. This leadership role has historically been spearheaded by the Chief Executive.

#### **Senior Leadership at Lancaster City Council**

- 3.3 Lancaster City Council, like many other Councils has made significant changes to its senior management structures over the past six years. The various changes resulted in the current structure of a full-time Chief Executive and five Chief Officers (*Appendix One* shows the process of transitions to the current structure) As one would expect, these changes and the associated costs savings, have resulted in a substantial redesign of roles and responsibilities at a senior level, with the Chief Executive, Chief Officer and the senior management within each of the services taking on additional roles and responsibilities.
- 3.4 Within the current senior leadership structure (Management Team) the statutory functions of the Head of the Paid Service, the Chief Financial Officer and the Monitoring Officer are assigned to the Chief Executive, Chief Officer (Resources) and Chief Officer (Governance) respectively. Whatever the Council determines is the most suitable way forward, the arrangements must include the three statutory officers.
- 3.5 At Lancaster City Council, the functions of the Chief Executive are set out in the Council's Constitution, Article 12, Para 12.02:

#### **Functions of the Chief Executive**

#### (a) Functions

- (i) The Chief Executive is the Council's Head of the Paid Service
- (ii) Overall corporate management and operational responsibility (including overall management responsibility for all Officers)
- (iii) Provision of professional advice to all parties in the decision making process
- (iv) Together with the Monitoring Officer, responsibility for a system of record keeping for all the Council's decisions
- (v) Representing the Council on partnership and external bodies (as required by statute or the Council)
- (b) Discharge of functions by the Council The Chief Executive will report to full Council and/or the Cabinet and any Committees or Overview and Scrutiny meeting on the manner in which the discharge of the Council's functions is co-ordinated, the number and grade of Officers required for the discharge of functions and the organisation of Officers."

- 3.6 The Head of the Paid Service is a statutory appointment pursuant to Section 4 of the Local Government and Housing Act 1989. This role is normally assigned to the Chief Executive. The main 'extras' that turn a Head of the Paid Service role into a Chief Executive role can be summarised as:
  - Overall corporate management and operational responsibility
  - Provision of professional advice to all elected member bodies
  - Representing the Council on partnerships and influencing external bodies

Therefore, without such a post, or one limited in terms of a shared arrangement, or one where the Chief Executive operates less than full-time, the impact that a Chief Executive post has would be more limited. Examples in a) and b) below:

- a) Reconciling the differences that routinely occur at Chief Officer level in terms of relative importance in dealing with operational matters, approach to issues and problems and differing professional advice to member bodies
- b) The authority to speak for the Council as a whole in partnership work and the influencing of external bodies. Credibility of job title of Chief Executive is also important when this is the standard job title in Local Government.

In summary, the practical differences that a post of Chief Executive as opposed to Head of the Paid Service makes are an internal 'One Council' approach, efficiency and effectiveness of the operational activities and consistency of advice to elected member bodies.

Examples of partnership initiatives that might not have moved forward if there was not a post of Chief Executive in place at the time include:

- Top level collaboration within Lancashire County Council across all Local Government services and enhanced services as a result.
- Refurbishment of the Midland Hotel
- Removal of the Prison from Lancaster Castle
- Development of Chatsworth Gardens
- Development of the Innovation Campus
- "Punching at our weight" in the Lancashire region

## **KEY OPTIONS**

#### 4.0 To retain a Chief Executive

4.1 Should the Council wish to continue to employ its own Chief Executive for the foreseeable future, there are two main options;

**Option 1** - Continue with a full time Chief Executive which, in principle, would be a like for like replacement.

Or

**Option 2** - Seek to develop a structure where the Chief Executive is shared with another authority or organisation.

#### **Option One:**

4.2 Although a like-for-like replacement of the Chief Executive role (full-time) may appear to be a fairly easy process, consideration would need to be given to the terms and conditions of service on which the postholder would be employed and agreement reached on the Job Description and Person Specification for the post.

In particular, reference should be made to the political and organisational context of the City Council.

- 4.3 Recent information from 'epaycheck' and NW Employers, suggests that following a number of years in which the pay for Chief Executives and Chief Officers showed an upward trend, in relative terms, pay for new appointments is now either staying static or showing a slight decline.
- 4.4 The current level of remuneration for the Chief Executive at Lancaster City Council has been in place since 2002. If the Council was to progress with the recruitment of a 'like for like' replacement then due consideration would need to be given to the level of pay for the Chief Executive and its appropriateness within Lancaster City Council, and the ability to attract candidates of the right calibre. *Appendix Two* of this report contains salary data secured from 'epaycheck' and NW Employers which may assist members in considering the level of Chief Executive remuneration.

#### **Option Two**

- 4.6 Driving any consideration of the options for the way forward must be the requirement to have the right capacity at a senior level and postholders who have the right knowledge, skills and abilities, to ensure the Council delivers its corporate priorities in an efficient and effective manner.
- 4.7 There are options available to retain a Chief Executive role, whilst showing a saving against the Establishment budget. One option would be to share a Chief Executive with another authority (or other organisation). Another option would be to operate with a Chief Executive working less than five days per week. Although a number of Councils have operated the above arrangement, the relative success or failure of the arrangements is based, to a large extent, on a wide range of factors, many beyond the specific role of the Chief Executive.
- 4.8 In terms of less than full-time, the research conducted by the LGA suggests that:
  - The focus of the Chief Executive has to be clearly defined, so that his/her objectives can be effectively delivered within the available time (see paragraph 3.6 above).
  - Although historically a full-time Chief Executive may have taken the lead on a range of
    operational activities, capacity to achieve this is lost with a Chief Executive operating
    less than full-time, with the postholder needing to focus on the progress of the Council
    against its strategic/corporate plan and liaison with partners.
  - The roles and responsibilities of the second tier officers (Chief Officers) and, to some extent, third tier officers would need to be structured to ensure that decision making and the business of operating the Council is not hindered by the limited availability of the Chief Executive.
  - The appropriate resources / capacity would need to be in place to deal with the day to day activities which a full-time Chief Executive might normally undertake.
  - Changes to the Council's Constitution and governance arrangements may be needed to enable the effective operation of the Council, whilst ensuring appropriate good governance arrangements.
- 4.9 Additional feedback from a Council that has moved to a structure were the Chief Executive operates less than full-time, indicates that it is not sufficient just to change the roles and responsibilities of the second tier Officers. Additional capacity must be factored in, to deal with the time critical activities that the Chief Executive needs to undertake. The provision of additional support capacity, beyond the traditional role of a Personal Assistant or Secretary

- must be considered as a means of avoiding undue pressure being placed on second tier Officers or other Officers, as existing capacity might not be sufficient.
- 4.10 Feedback has also indicated that despite having moved to a Chief Executive role that operates less than full-time, consideration is now being given to a move back to a full-time role, due to the challenges that the adopted arrangements have presented.

#### **Terms and Condition**

4.11 In general terms, if the Council pursued a full–time or less than full-time Chief Executive, the terms and conditions of the Chief Executive would be in line with the provisions of the Chief Executives' Handbook. However, the main issues of; pay, working hours and working routine would be tailored to meet the needs of the Council. Normally a 'full-time' Chief Executive will be required to work the hours necessary to effectively deliver against his/her objectives. By design, employing a Chief Executive on less than a full-time basis, places a restriction on the total hours that will be worked, where historically the Chief Executive has been expected to 'do the hours necessary to get the job done'.

#### 5.0 Disestablish the post of Chief Executive

- 5.1 A number of Councils have, in recent years, abolished the role of Chief Executive, with the statutory duties normally assigned to the post (including those of the Head of the Paid Service) being taken on by other senior roles; the catalyst for this action having been driven by costs savings. Although there have been some clear successes in this area, Members may wish to ask: "Is this right for us?"
- 5.2 The Council's stated ethos of being an Ensuring Council and the ongoing pressures placed on the public purse do call for clear strategic leadership. Therefore, pursuit of a structure without a Chief Executive function may present more challenges than benefits. (See also paragraph 3.6 above.)
- 5.3 Although there are no statutory or organisational hurdles that could not be overcome with time and resources, Members may wish to consider the motive, benefits and challenges of operating without a Chief Executive. Lancaster City Council is a complex organisation that has, for its own reasons, elected to retain most of its services in house. By design, this calls for leadership across a wide range of disciplines. Whereas a Council that has taken a more commissioning based approach to service delivery, for example Pendle Borough Council, may have less of an issue about leadership capacity.
- 5.4 A structure without a Chief Executive would require the redesign of the senior manager (currently second tier) structure and other senior manager roles (third tier). As expressed in Paras 4.8 4.9 above, there must be sufficient knowledge, skills and capacity to deal with the statutory duties (including those of the Head of the Paid Service) and the strategic and operational business of the Council in an efficient and effective manner.
- 5.5 The absence of a Chief Executive role would also call for a number of Elected Member roles (The Leader and Portfolio holders), to be reviewed, as the historic relationships with the Chief Executive would be lost and, therefore, the relationships with the revised senior leadership would inevitably need to be redefined.
- If there is an appetite for a structure without a Chief Executive, further analysis would be required and this would take time. Although time is available to complete a review of the current activities and develop a structure that would operate from 1 July 2016, additional resources would be needed to undertake any review and there is no clear position, at this stage, of what the key benefits would be, how this might improve or enhance the operation of the Council or what cost savings this might deliver. Although this work could be aligned to the research into the option of a shared or less than full-time Chief Executive, the risk is that, should Members decide that these are not viable options, then there would be limited time available to complete a recruitment process for a full time Chief Executive (or less than

full-time Chief Executive for that matter) and secure his/her appointment before the current Chief Executive retires on 30 June 2016.

5.8 Consideration of the time it would take to complete the recruitment, selection and appointment of a new Chief Executive suggests that the process would have to commence by December 2015 at the latest, for appointment on 1 July 2016.

#### 6.0 A shared Chief Executive

6.1 The ability to share a Chief Executive across Councils (or any other employed officer for that matter) is covered by Section 112 & 113 of the Local Government Act 1972 which allows for one Council to place at the disposal of another Council an employed officer.

The options of replacing the current Chief Executive role on a 'like for like' basis or operating with a less than full-time role, or no role at all, calls for consideration of the needs of Lancaster City Council. However, the consideration of a shared Chief Executive calls for a much wider view, taking into account the needs and demands of the other organisation(s) that may be involved. Accepting that the aim of a shared role is to deliver efficiencies, the same consideration would have to be given to the structure of the senior management structure in the same way as described in Paras 4.8-4.9 above. However, beyond this would be the selection of a suitable 'partner' with which to share.

- 6.2 There is a growing number of cases where a shared senior leadership arrangement has proven successful. The Improvement and Development Agency research highlights a number of key learning points that members may wish to consider:
  - 1. Ensure no large cultural differences between the partner organisations.
  - 2. There must be similarities in the areas covered by the Councils.
  - 3. The communities need to have some similarities.
  - 4. Both authorities must trust the Chief Executive.
  - 5. There needs to be clear and well understood governance arrangements.
  - 6. Politicians must be able to trust and work with each other.

Source: IdeA - Shared Chief Executive - The lessons

- 6.3 From the evidence available it is clear there is no 'one model' for all Councils when it comes to shared senior leadership arrangements, with many of the current arrangements overlapping. The 2006 Local Government White Paper entitled 'Strong and Prosperous Communities' highlighted the potential for shared management to drive the efficiency provision of public services, with the aim of securing 'more for less'.
- 6.4 If the motivation for a shared Chief Executive is seen as a way of securing efficiencies, then Members may wish to reflect on their motivation and, in turn being mindful of the learning points set out in para 6.2, consider the potential for a wider shared leadership structure and / or shared services. Whether the Council wishes to explore the option of a shared Chief Executive or a broader range of management and sharing of services, a number of factors are highlighted as critical to the right outcome:
  - Finance has driven the need to share management in most cases.
  - Capacity is required to deal with the work involved.
  - Political buy-in to the process of shearing (to whatever level of sharing is agreed)
  - Time is required to develop the structures and understand the issues that need to be overcome.
  - Clarity is required on what can be shared and what cannot (what is best for Lancaster City Council).

6.5 For the reasons set out above, the cost savings that may be secured through operating a shared Chief Executive are not at this stage quantifiable. Careful consideration needs to be given to the motivation for such an arrangements, the benefits to Lancaster City Council and the time available to develop a shared arrangement.

#### 7.0 Consequential matters

#### **Head of Paid Service**

- 7.1 The Head of the Paid Service is a statutory role. Each Local Authority must appoint one of its officers to this role. (Section 4 of the Local Government and Housing Act 1989). The Head of the Paid Service may be any officer other than the Monitoring Officer.
- 7.2 The matter of appointing a Chief Executive and separately the Head of Paid Service, rests with full Council, albeit that historically the Chief Executive has been the Head of the Paid Service.

#### **Returning Officer**

7.3 The role of the returning Officer is a statutory role. Appointment of a Returning Officer by a Local Authority is prescribed in Section 35 of the Representation of the People Act 1983. Each District Council must appoint an Officer of the Council to be the Returning Officer for the election of district councillors. The Returning Officer's duties are separate from and additional to their duties as local government officers and need not necessarily be an appointment added to the Head of the Paid Service or Chief Executive. The Returning Officer is personally liable for the proper conduct of each aspect of the election, including the process for nominating candidates, the provision of polling stations and ballot papers and responsibility for counting the votes and declaring the result. The Returning Officer for the District Council also acts in that capacity for Parish and Town Council elections within the District and as the County Returning Officer and Acting Returning Officer for parliamentary elections, etc.

#### **Revisions to Senior Leadership and Service Structures**

7.4 The operation of a structure, without a Chief Executive, with a shared Chief Executive or a less than full-time role will call for the review and reorganisation of the wider senior management arrangements. Any development in these areas would be the subject of reporting arrangements in line with the Council's Constitutions.

#### 8.0 Conclusion

The Committee's views are sought.

#### CONCLUSION OF IMPACT ASSESSMENT

(including Health & Safety, Equality & Diversity, Human Rights, Community Safety, Sustainability and Rural Proofing)

#### LEGAL IMPLICATIONS.

The ability of the Council to appoint a Head of Paid Service is not, in itself, impugned by the operation of a structure without a Chief Executive or with a shared Chief Executive. However, what is required is an appointment of an Officer as the Head of Paid Service to ensure compliance with the Council's statutory obligations. As evidence of practice shows, a shared Chief Executive can operate as the Head of Paid Service across more than one Council.

Section 113 of the Local Government Act 1972 allows for one Council to place at the disposal of another Council an employed officer. Staff who are made available under such arrangement are able to take binding decisions on behalf of the body at whose disposal

they are placed, although they remain an employee of their original employer. The contractual and governance arrangements that are put in place to manage the arrangement would need to be the subject of an agreement containing express and clear terms. Those terms and conditions will deal with how matters that may affect the contractual relationship or the good governance of the Council would be handled by the partners to the 'shared arrangement'.

The operation of a structure without a Chief Executive or operating less than full-time, would require that the roles of the Senior Leadership (Chief Officers) to be reviewed. That in turn might require that their terms and condition of employment are similarly reviewed.

#### **FINANCIAL IMPLICATIONS**

At this stage in considering future arrangements it is impossible to provide any quantified assessment of the financial implications across the range of various options for change. Whilst any option involving a reduction in resource at Chief Executive level, whether through reduced hours or through sharing, would be expected to deliver cost savings, the level of savings would be greatly dependent on the nature and cost of any associated arrangements or consequential changes made necessary within the Council.

#### **DEPUTY SECTION 151 OFFICER'S COMMENTS**

Members are reminded that the Council remains under a statutory duty to deliver "Best Value". The Deputy Section 151 Officer would therefore advise that, in considering options for the future, they remain mindful of the crucial role required of a Chief Executive, or alternative top management arrangements, in establishing and leading the culture of the organisation and managing its activities. Members should seek to satisfy themselves that any options they wish to consider are suitable and capable of ensuring the Council meets its Best Value obligations to deliver economy, efficiency and effectiveness across its operations and activities.

#### **MONITORING OFFICER'S COMMENTS**

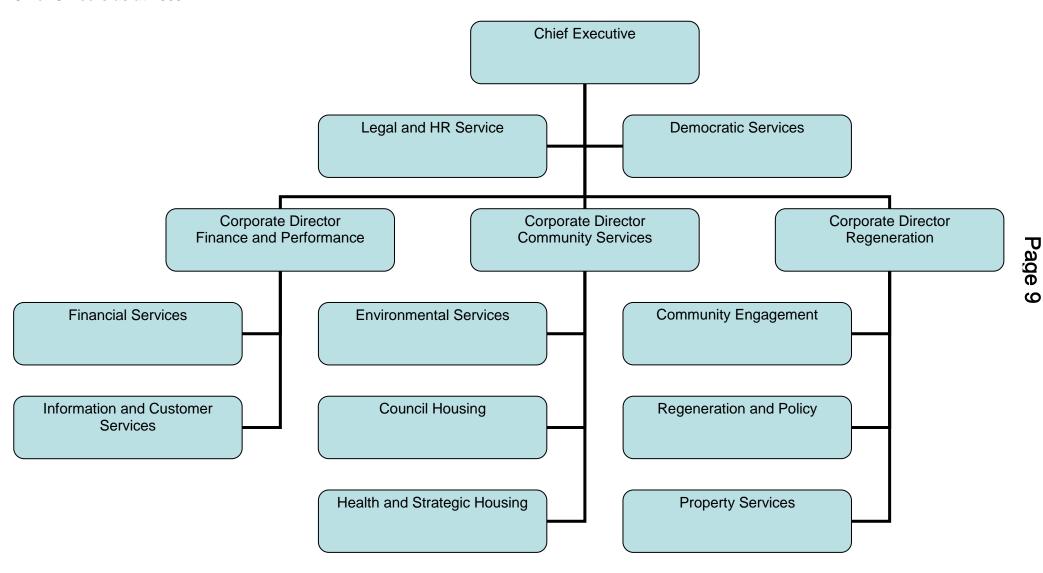
The Deputy Monitoring Officer has been consulted and has no further comments

#### **BACKGROUND PAPERS**

Personnel Committee Report - December 2014 Council Report - February 2015 Cabinet Report - August 2015 Contact Officer: Mark Cullinan Telephone: 01524 582011

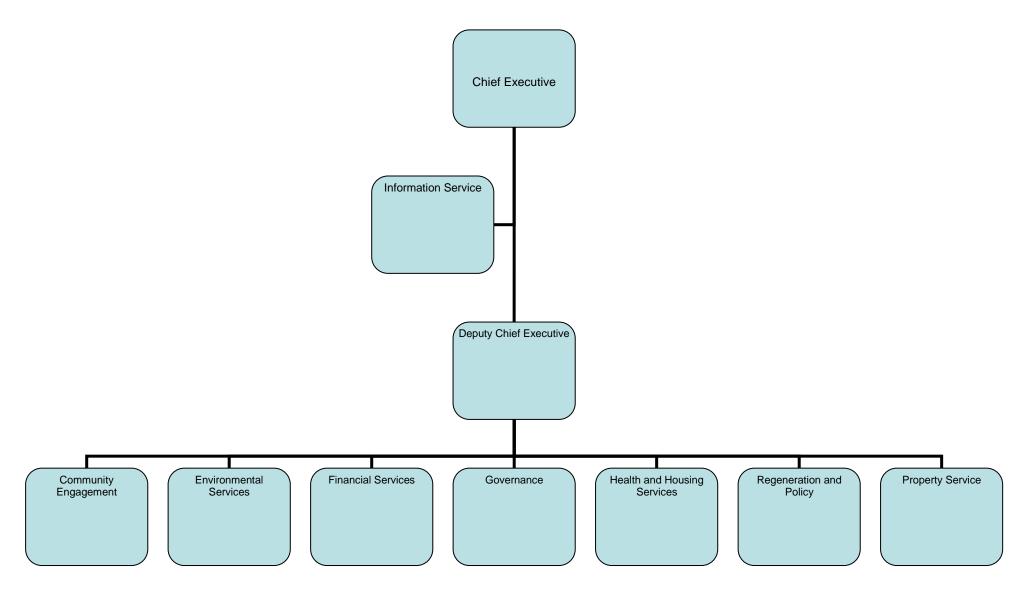
**E-mail:** chiefexecutive@lancaster.gov.uk **Ref:** CE/SH/Committees/Personnel

#### Chief Officers as at 2009

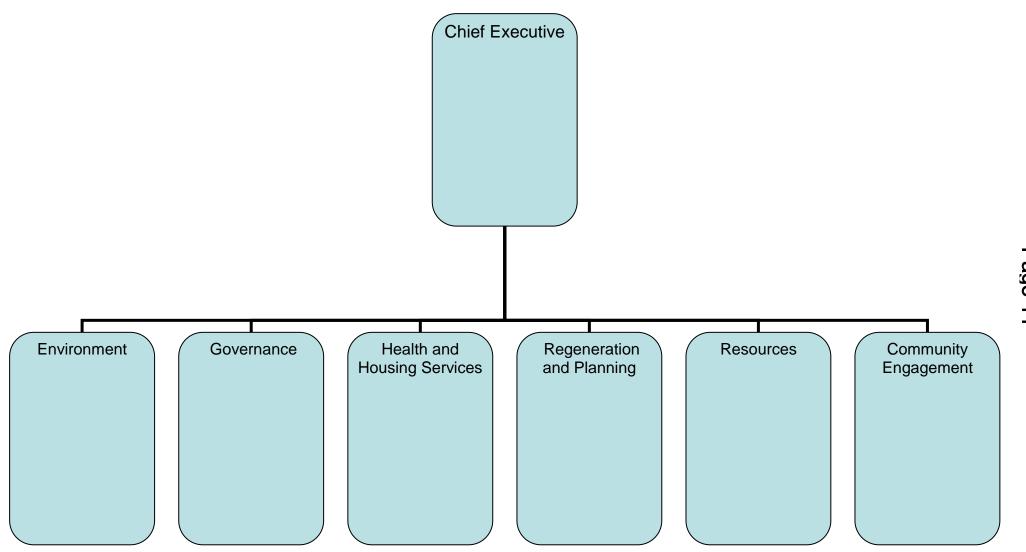


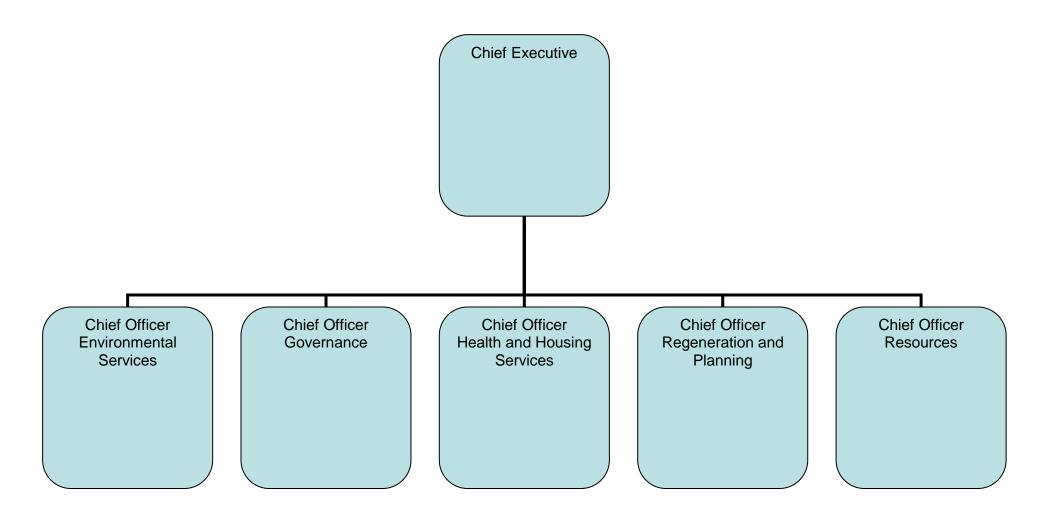
Chief Officers as at - October 2010

**Appendix One** 



Chief Officers as at June 2012 Appendix One







# Epaycheck

Data Report



# **Epaycheck Data Reports**

LGA is a partner in the Epaycheck national online pay benchmarking service, developed by local government for local government and delivered through the Regional Employers' Organisations. It enables participating councils to share and compare pay and reward data with other councils across hundreds of common roles within the sector.

In early 2015 the **Epaycheck** partnership led a project to specifically refresh chief executive and chief officer data following their respective pay agreements, including those that were not subscribing members of the service, to enable the collation of a full data set on senior pay. The Local Government Association (LGA) then commissioned Myriad Research Limited to undertake a statistical analysis of senior pay data held within **Epaycheck**.

This data has been used to inform a detailed **Epaycheck** Senior Pay Report that will provide meaningful comparative data to subscribers to assist in transparent decision-making, benchmarking, pay policy development and workforce planning. It will also be an invaluable resource to the LGA in national policy discussions about senior pay.

The publication of this Senior Pay Report follows an earlier **Epaycheck** publication on **Social Work Pay, Recruitment and Retention**. These reports demonstrate the importance and value of this national shared service that is easily and readily available to all local authorities; providing real time pay data benchmarking and reporting for all users.

This is an Executive Summary of the Epaycheck Senior Pay Report and provides a 'taster' of the more detailed information available within the full report, which is only available to Epaycheck subscribers.

A major feature of the full report is that it highlights how salary benchmarking can be improved by focusing on key shared characteristics, such as population and expenditure. The reported data had a response rate of 70% of councils and encompassed over 4,000 senior posts in England and Wales. Data was reported by both job role and tier (tier being the position within the council hierarchy that a job role occupies - Tier 1 is the highest ranking position in the organisation, Tier 2 reports to Tier 1 and so on).



This Executive Summary offers some of the key findings in summary form together with some 'taster' data on Tier 1 (Chief Executive) Pay.

# Senior Pay Report -Key Findings

- ✓ There were a total of 357 Tier 1 posts across the 375 councils in England and Wales. In total, 41 authorities shared a Chief Executive, 3 authorities had replaced the Chief Executive post with two Executive Directors, and 331 authorities had a single Chief Executive.
- ✓ The grossed median annual basic pay for Tier 1
  posts in 2014/15 was £122,210 which varied from
  £175,313 in London Boroughs to £106,800 in Shire
  Districts.
- ✓ The total pay bill for Tier 1 posts was £47.1 million, which was 6% lower in 2014/15 than it was in 2010/11 (a real terms decrease of 11.3%).
- ✓ Median pay for Tier 1 posts fell by 5.3% between 2010/11 and 2014/15. All authority types showed decreases, with the percentage change largest in English Unitaries (down 7.8%) and smallest in Shire Districts (down 2.3%).

- ✓ This data can be compared to the basic pay figures for Chief Executives and Senior Officials in the 'Annual Survey of Hours and Earnings' which saw a drop in basic pay between 2011 and 2014 of 2.4%.
- Shared Chief Executives had significantly more variance in pay levels than those responsible for a single council, likely reflective of the range of responsibilities and arrangements.
- ✓ There is a strong positive correlation between the size of the working age population of an area and Tier 1 pay levels. This is true for both single tier/ counties and shire districts.
- ✓ The grossed median annual basic pay for Tier 2 posts in 2014/15 was £97,950. Comparable median pay was not available but the grossed mean average pay was £96,562 in 2014/15 compared to £101,300 in 2010/11, a fall of 4.7% (9.9% in real terms).
- ✓ Median pay for Tier 2 posts in Shire County/single tier authorities is highest in London (£128,300) but is closely followed by East Midlands (£124,562) and West Midlands (£117,186).
- Over half of all Tier 2 posts with a responsibility for either Adult or Children and Young People (CYP) social care had responsibility in both areas. Adult social care was slightly more likely to include other areas of responsibility than CYP social care, with housing services, environmental health and trading standards the most frequently identified.

- Although CYP social care roles get slightly higher pay (£116,113 at Tier 2 compared to £114,623 for adults) this difference is not statistically significant.
- ✓ Nearly two thirds (63%) of tier one posts in Met Districts are on spot salaries (rather than incremental ranges) compared to just 38% of London Boroughs, who are also significantly less likely to pay spot salaries to Tier 2 or 3 posts.
- Accounting for the overall level of pay there is little difference in the salary ranges used across different job levels, with Tier 1 posts being slightly more likely to have a smaller range than Tiers 2 or 3.
- ✓ 18% of responding authorities reported paying essential and lease car allowance. Only 6% of responding councils reported paying any performance related pay.
- Authority type, working age population, council expenditure and employees all have stronger correlations to senior pay rates than regions. These types of organisational and market characteristics should be used when benchmarking pay.



# Senior Pay Report - Tier 1 Pay Data

Tier 1 posts are the highest ranking position in the organisation (Chief Executive, Head of Paid Service, or Executive/Managing Directors).

There were a total of 357 Tier 1 posts across the 375 councils in England and Wales. In total 41 authorities shared a Chief Executive (including one instance where three authorities were sharing), 3 authorities had replaced the Chief Executive post with two Executive Directors, and 331 authorities had a single Chief Executive.

The grossed median annual basic pay for Tier 1 posts in 2014/15 was £122,210 which varied from £175,313 in London Boroughs to £106,800 in Shire Districts as shown in Table 1.

Table 1: Tier 1 grossed pay by type of authority 2010/11 and 2014/15						
	Median (£) 2014/15	Median (£) 2010/11	% change			
English Unitary	147,489	160,000	-7.8%			
London Borough	175,313	187,613	-6.6%			
Met District	160,000	165,425	-3.3%			
Shire County	173,643	184,228	-5.7%			
Shire District	106,800	109,260	-2.3%			
Welsh Unitary	127,642	131,645	-3.0%			
Total	122,210	129,092	-5.3%			

The impact that authority types has on regional averages should be noted. For example, the high concentration of Shire Districts in the South East results in a lower regional average than for example, the North East. In Table 2 we have split the regional data by Shire County/ single tier and Shire District.

Median pay for Tier 1 posts in Shire County/ single tier authorities is highest in London (£175,313), closely followed by East Midlands (£173,528) and East of England (£171,700). The lowest pay is in Wales (£127,642) and the North East (£149,373).

Median pay for Tier 1 posts in Shire Districts is highest in East of England (£106,727) and lowest in Yorkshire and Humber (£93,000).



Tab	Table 2: Tier 1 average pay by region and single tier/county and shire district						
	Region	Lower Quartile (£)	Median (£)	Upper Quartile (£)	Inter - Quartile Range (£)		
	East Midlands	158,692	173,528	177,483	18,791		
Shire County/Single Tier	East of England	147,033	171,700	180,000	32,967		
	London	164,634	175,313	188,978	24,344		
	North East	145,112	149,373	159,874	14,762		
	North West	142,157	158,820	170,000	27,843		
	South East	141,285	150,701	176,902	35,617		
	South West	137,175	150,000	159,409	22,234		
	Wales	111,100	127,642	140,000	28,900		
	West Midlands	139,000	166,433	182,500	43,500		
	Yorkshire and Humber	142,188	160,000	175,190	33,002		
			1				
	East Midlands	104,660	106,819	108,244	3,584		
	East of England	106,727	110,924	122,773	16,046		
Shire District	North West	93,840	101,511	106,000	12,160		
	South East	105,705	107,492	111,332	5,627		
	South West	88,257	103,224	110,000	21,743		
	West Midlands	94,690	104,308	107,574	12,884		
	Yorkshire and Humber	93,000	104,460	105,757	12,757		

The full Senior Pay Report is only available to Epaycheck subscribers. To register for the Epaycheck service go to www.epaycheck.org.uk/register or contact your Regional Employers' Organisation.

Ref:EPR02/SP-ES/0815



# **Appendix One**

Job Title	Ţ	Organisation Name	ŢŢ.	Min Salary	Max Salary	-
Chief Executive / Head of Paid Services		Allerdale Borough Council		10000	0 100000	0
Chief Executive / Head of Paid Services		Barrow Borough Council		9384	93840	0
Chief Executive / Head of Paid Services		Carlisle City Council		9855	9 10446	2
Chief Executive / Head of Paid Services		Chorley Council		10600	0 106000	0
Chief Executive / Head of Paid Services		Copeland Borough Council		11000	0 110000	0
Chief Executive / Head of Paid Services		Fylde Borough Council		8393	4 93699	9
Chief Executive / Head of Paid Services		Hyndburn Borough Council		11716	0 117160	0
Chief Executive / Head of Paid Services		Lancaster City Council		10706	0 107060	0
Chief Executive / Head of Paid Services		Pendle (Borough of)		9973	5 10498	5
Chief Executive / Head of Paid Services		Preston City Council		10014	3 11127	0
Chief Executive / Head of Paid Services		Rossendale Borough Council		9727	6 9727	5
Chief Executive / Head of Paid Services		South Lakeland District Council		9660	0 104984	4
Chief Executive / Head of Paid Services		South Ribble Borough Council		9600	0 106663	2
Chief Executive / Head of Paid Services		West Lancashire Borough Council*		8943	4 89434	4
Chief Executive / Head of Paid Services		West Lancashire Borough Council*		8943	4 89434	4
Chief Executive / Head of Paid Services		Wyre Council**		8500	0 85000	0

\*West Lancashire Borough Council has two posts at this level

<sup>\*\*</sup> On 1 July 2016 - The pay for the Chief Executive at Wyre Council will increase to a band £95,000 to £100,000